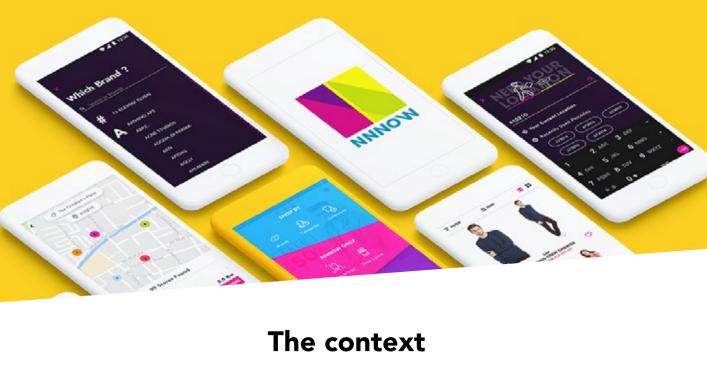


Fashion Shopping App NNNOW is the official shopping app of some of the best global fashion brands in India. Gap,

U.S. Polo Assn, Sephora, Arrow, Calvin Klein, Aéropostale, etc. have their official Online stores on the NNNOW app. NNNOW app combines digital experience, in stores, and the power of the mobile, to deliver seam less Omni Retail experience to end users.







MYIND Arvind Limited is a pioneer in lifestyle brands with a rich history of more than 80 years. They have an unmatched portfolio of owned and licensed brands and retail formats

and conversion via both Online & off line channels. As a first step Arvind Limited launched "nnnow.com". In continuation to it's vision, Arvind Limited wanted to build Mobile App to provide Seamless shopping experi-

Arvind Limited strives to enable customer engagement

in India.

ence to its customer base.



During the process of research, we started talking to different stake holders in the project, trying to understand their Expectations,

Discovery

During the process of research, we discovered that Arvind

teams, budgets, processes, tools, reporting structures and

Interact, Engage and Transact,

Seamless across channels?

1. Talk to the Stake Holders

Motivations, Goals & Frustrations.

Limited (AL) was engaging customers on Multiple channels, based on the assumption that customers were choosing a main way to engage, whether Physical stores or the Web. Each channel was managed in isolation with dedicated

MOBILE

How to deliver great **Contextual Customer Experience?** How to Enable customers to

Omni Channel

for a single purchase.

revenue goals.

Research

The omni channel goal is to deliver consistent and seamless experiences for the customer to better engage and convert him or her. The delivered digital experience expectations are high, whatever the chosen channel is as customer progress through their journey at their moment and place of need. For instance, an agent/clerk in a physical store should

have key information on all past interactions at his fingertips

Context drives

when interacting with the customer.

Customers now a days navigate between Multiple channels

The Experience 2. User/Market Research Different consumers have different need's, Some want to shop products on sale, some want to buy specific brands, some want buy for a occasion, Some want to discover the latest in trend. Persona of consumers vary from brand to brand, So NNNOW App needs to allow customers easy discovery of what they are looking for. During our discovery process, we sought out inspiration from direct competitors and other brands that represent themselves Online in innovative and interesting ways. We

reviewed not only functionality but also the visual presentation of the brand itself.

Researcher

Nicholas Pipe



SOCIAL

OMNI CHANNEL CUSTOMER TOUCH POINTS

Consumer needs

are unique, one

size fits all

approach will not

SUPPORT

Loyalist

Pallavi Patel

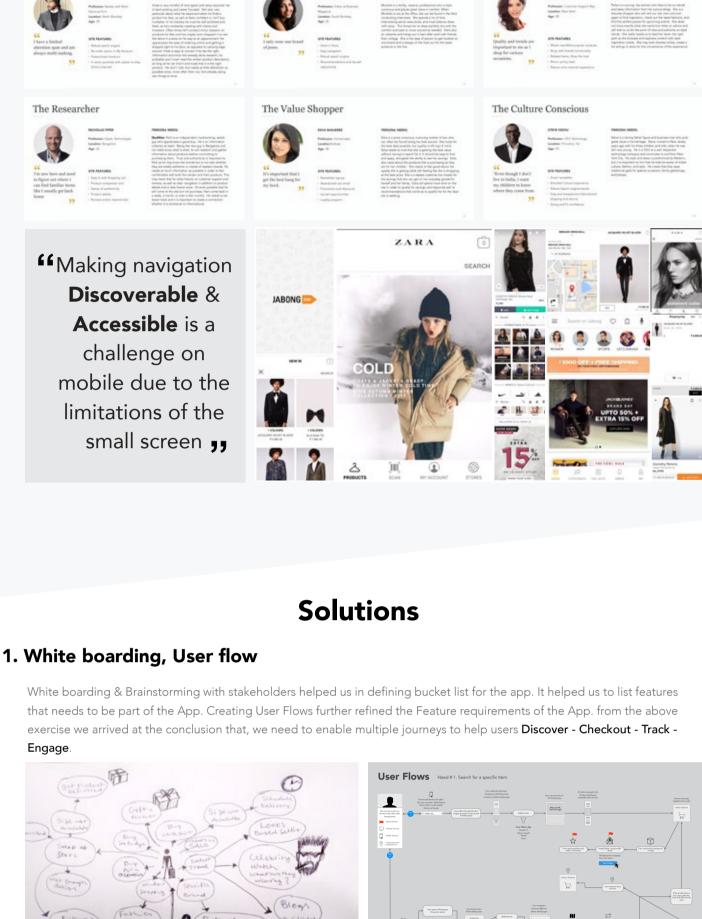
Persona's

work. " The Browser The Product Focused The Brand Loyalist

Value Shopper

Consciou

Steve Keshu



of status and Engaging the users on regularly.

Scribbles to Wire frames,

thoughts gets refined,,

2. Wire frames

The challenge -

66 Match **Consumer Needs**

with Brands Business Goals ,,

Easy Discovery -Context drives the navigation, is the philosophy based on which the NNNOW app is designed. During the product discovery phase Delight menu or the main navigation menu is always available on a single tap. Delight menu helps the user to search for their product by Brands, Categories, Collections, Inspirations, etc... Delight menu is designed to encourage interaction and

discovery of the options.

SHOP BY

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Delight menu in NNNOW app would change based on the location. Example if a user is around NNNOW partner stores, we would prompt the user with options of stores around him, user would be able to check-in to a

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specific store & access options specific to that particular store.

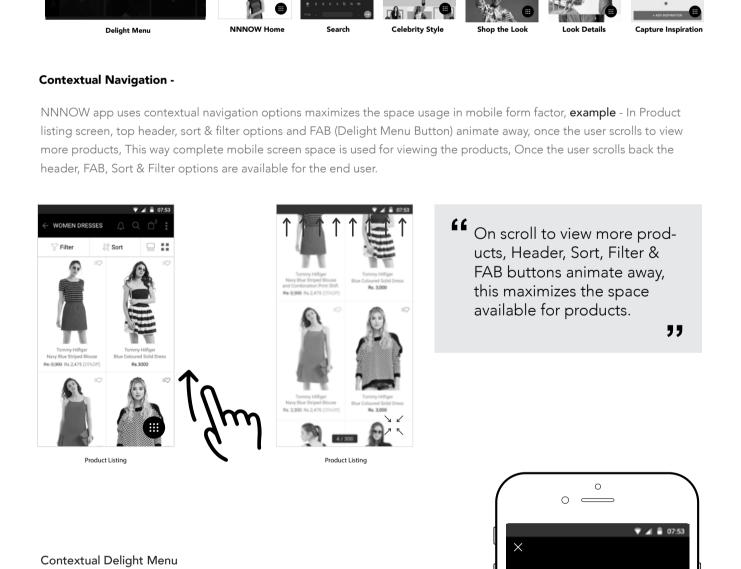
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NNNOW ONLY

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3 (B NNNOW ONLY Shop a Store Stores Listing Scan & Shop

Enabling multiple user journeys which are intuitive and predictable. Making navigation discoverable and accessible on a mobile form factor was a challenge. Product Discovery had to be simple, Easy Checkout without any distractions, Easy tracking



I'm at

Flying Machine

NNNOW ONLY

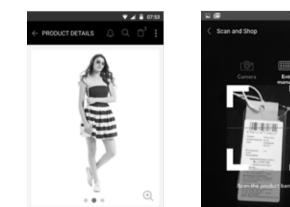
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Other Examples of context driven navigation.

sales cycle are removed.

2. Visual Design

interactions are further refined.

i want

Apply Promo

Black shoes | @



to give realistic feel of how the final app would work. This helped us to further refine and update user journeys and micro interactions before Tech development could take place. We also shared simulation video's with the tech team along with style

Adobe XD

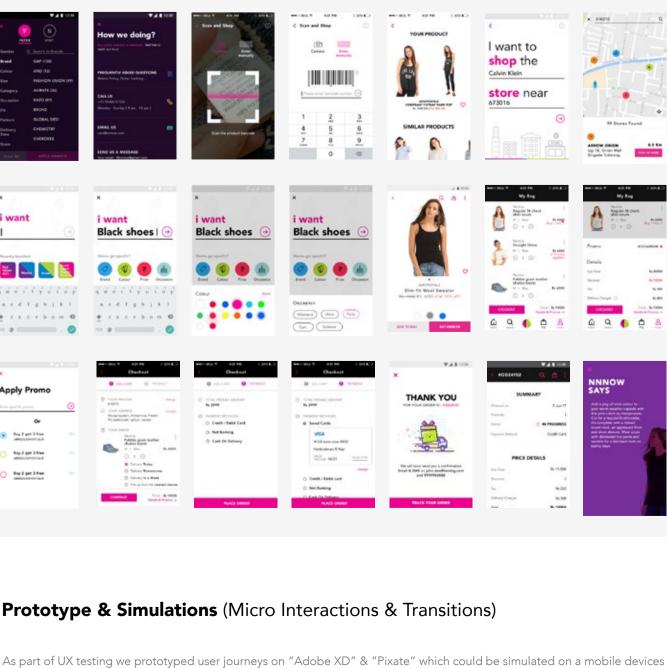
pixate

Visual design for the NNNOW App was influenced by NNNOW Web App visual language. During visual design UX and Micro

AÉROPOSTALE

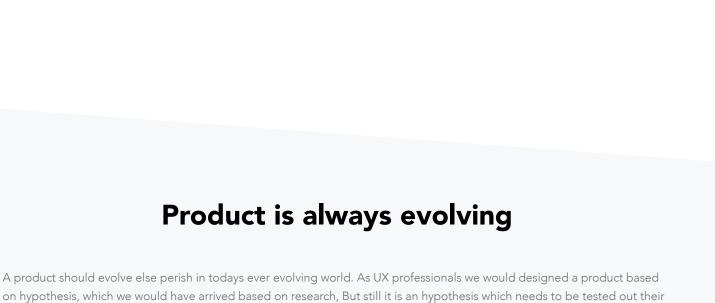
In Product details page Buy NNNOW & Add to bag options are highlighted to influence the users to buy the product & complete the sales funnel, Similarly during checkout, other options which would distract the user from completing the

> CHECKOUT € DELIVERY DETAILS Please enter your Area no options or stores near yo



3. Prototype & Simulations (Micro Interactions & Transitions)

guides to help them develop the transitions and micro interactions as per the design.



with actual users. We should be listening to what our users are saying and tweak, add, remove & change to make sense to the

end users. Analytics plays a important part in improving a product